

**OVERTONE LEADERSHIP (How to Inspire and SOAR ...not Perspire and Bore!)
with Jan Carley, INNER COACH OF BARBERSHOP**

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Session 4: Harmony College Northwest 2018

“Leadership is less a set of skills or a role than a way of being”

-The Overtone Effect

Overtone leadership begins from the _____ - _____

Where to Begin: It all starts with you!

Self-Awareness is key

How willing are you? (1-10) _____

Personal Mastery is a life-long _____

RECAP:

THE OVERTONE APPROACH IS A GENERATIVE APPROACH THAT MOVES _____ TO

GENERATIVE:

Having the power or function of generating, originating, producing or reproducing



Overtone System

Role of a Leader Simplified: To create an environment in which the individual talents of the team can flourish and shine to their full potential

HOW?

- **Building Trust - we vs. you/ Legacy leadership vs. Star Leadership**
-

- **Modeling - Walking the Talk**
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- **Fostering a Growth Mindset vs. Fixed (Improve vs. Prove)**
-

- **SOAR vs. SWOT**
Strengths, Opportunities, Aspirations, Results
(instead of Strengths, Weaknesses, Opportunities, Threats)
-

- **Intrinsic Inspiration vs. External Motivation**
-

- **Deep Acknowledgment**

"I get too much acknowledgment...said no one ever!"

5 STEPS to GIVING DEEP ACKNOWLEDGMENT

- 1/ _____
- 2/ _____
- 3/ _____
- 4/ _____
- 5/ _____

- **Feed Forward**

- 1 _____
- 2/ _____
- 3/ **Feed Forward Tips:**
 - (i) _____
 - (ii) _____
 - (iii) _____
- 4/ _____

SPECIAL EVENT - BOOK SIGNING: *The Overtone Effect* and *Harmony from the Inside Out*

*******During Dinner – in the Cafeteria*******

Pick up Jan Carley's books at special HCNW prices, get them autographed and chat with Jan
Prices: *The Overtone Effect* \$20, *Harmony from the Inside Out* \$15 (OR – both books for \$30)